



MV Transportation, Inc.



Director's Club

- Hilton Garden Inn
- Sutter Health (SRMF/SSMC)
- Travis Credit Union

Diamond Club

- B & L Properties
- Bryan-Braker Funeral Home
- CMT Federal Credit Union
- Courtyard by Marriott
- Daily Republic
- First Northern Bank
- Gateway Realty
- Gaw Van Male
- Holiday Inn Express - Cordelia
- Hudson Business Networks
- Lewis Planned Communities
- Lincoln Media Group
- McDonald's
- Nelson Staffing Solutions
- Solano Athletic Clubs
- Solano Bank

Premier Club

- Kaiser Permanente

Citation Club

- Americanprise
- Century 21 Distinctive Properties
- Discovery Builders, Inc.
- Favaro, Lavezzo, Gill, Caretti & Heppel
- Loyaltan at Rancho Solano
- Paradise Valley Estates
- Tri-Eagle Beverage
- Westfield Solano



JANUARY 2007

The Fairfield-Suisun Chamber of Commerce

Business & News

www.ffsc-chamber.com

New Benefits with Your Membership!

Make Contacts, Meet People and Exchange Ideas

The 12th Annual Fairfield-Suisun Chamber of Commerce Business Expo will be held on March 26th from 4-7 p.m. at the Hilton Garden Inn in Fairfield. Sold out for the past 3 years, this year's event is again expected to sell out quickly. The Hilton Garden Inn is conveniently located directly off I-80, in the center of Solano County.

The Business Expo provides business owners a perfect opportunity to display their business, interact with other business people and generate additional business contacts. This event offers maximum business-to-business exposure for a minimal expense. There will also be a complimentary food bistro for you to sample food from our local restaurant members.

Exhibitor booths are open to Fairfield-Suisun Chamber of Commerce members only. The entire community is invited to attend the Business Expo. Everyone is encouraged to visit with business

The Fairfield-Suisun Chamber of Commerce is pleased to announce to our membership access to health care benefits at a special pricing levels available starting immediately. Through a partnership with Western Health Advantage (WHA), a locally owned HMO in the Sacramento/Solano region, members of the Fairfield-Suisun Chamber looking for healthcare options for their employees are eligible to receive special rates on new health insurance coverage from WHA.

In our continued effort to improve the local economic

representatives from companies all over Solano County.

You are invited to enjoy this expansive networking opportunity and food bistro. Admission to the Business Expo is \$15.00. For more information regarding the Fairfield-Suisun Chamber of Commerce please call 707-425-4625.



base through active advocacy and programs to assist our members, the Fairfield-Suisun Chamber of Commerce has secured this opportunity with WHA to better help our members address the increasing cost of health care and provide business owners in the region the opportunity to offer health coverage to their employees while controlling costs. Western Health Advantage, a long-time Chamber member, was founded in 1997 by local health care providers in order to offer quality health care without the expensive bureaucracy of national HMOs.

Employer Benefits
Comprehensive employee benefits with premiums discounted up to 10% less than WHA's standard low rates.
Predictability in health care expenses due to WHA's not-for-profit status
Three innovative health coverage plans to choose, which all look to reduce premium rates and give more

See *Benefit* on Pg. 7

Upcoming Events

January 8th
Chamber Mixer
Comfort Inn

January 31st
Sunrise with the
FFSU Chamber
Positive Steps Consulting

Chamber ACTION

Fairfield Water System



BOARD OF DIRECTORS 2006 - 2007

Executive Board:

Darelyn PazdelChair of the Board
PRIDE Industries
Steve DunnChairman Elect
Solano Signs
Kevin JohnsonVice Chair
Hilton Garden Inn
Barry YoungVice Chair
Solano Athletic Clubs
Scott ReynoldsVice Chair
Gaw, Van Male, Smith, Myers & Miroglio
Anand PatelVice Chair
Holiday Inn and Suites Cordelia
Jon MonsonImmediate Past Chairman
MV Transportation

Board of Directors:

Darren BerardiDirector
Berardi Chiropractic Clinic
John JamisonDirector
Jelly Belly Candy Co.
Tawni JonesDirector
1st Pacific Credit Union
Ron MarletteDirector
Mission Solano
Andy AndersonDirector
Travis Credit Union
Bridgit StrachanDirector
NorthBay Healthcare
Kevin FingerDirector
Anheuser-Busch
Al SullivanDirector
ADValue Financial Solutions
Daryl SeatonDirector
New York Life
Christopher BartoDirector
Solano Bank

Committee Chairs:

Chief AmbassadorSandy Stelter
Chair, Business Issues CommitteeChuck Wood III
Chair, Education CommitteeChris Ryan
Chair, Membership/MarketingAl Sullivan
Chair, Technology CommitteeMike Hudson
Chair, TRAFICFoy McNaughton

Chamber Staff:

Leslie FayPresident & CEO
Mark CreffieldVice President
Tim RidoshMarketing Director
Maury MisegadesSuisun/N.Texas St.
Julie ElkinsAdministrative Assistant

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Fairfield-Suisun

Chamber of Commerce
1111 Webster Street
Fairfield, CA 94533
707 425-4625
707 425-0826/fax
reception@ffsc-chamber.com
www.ffsc-chamber.com

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www.ffsc-chamber.com

UNITED STATES CHAMBER OF COMMERCE

ACCREDITED

From the Desk of CEO Leslie Fay



2006 The Best, Many Thanks to all ...

There are countless things to be thankful for this past year. One is the success of the Black & White Ball! As Mark Creffield would say, this event was our Super Bowl of the year! The evening was very successful because of all the help and support of many dedicated people. Kevin Johnson's crew at the Hilton Garden Inn was fabulous at accommodating our needs and expectations. The whole evening would not have been possible without the work and planning of a group of true experts in the entertaining world. The committee members, along with the Chamber staff, put their whole heart into making it a wonderful gala. If you were not able to attend this year,

watch for next year's date and remember the Chamber when it is time to contribute your specialty items. As you all know, the Chamber depends on the fundraising events in order to keep offering you the best in services! Thank you again.

The year has gone by way too fast! I personally cannot believe it has been a year! I could not have done it without the support staff of Mark Creffield, Darlene Chikales, Julie Elkins, Maury Misegades and Tim Ridosh. I think it is important for us to run the Chamber like a business. It must be cutting edge and it must be profitable but, we must also learn to form relationships and I think the Chamber team has been exemplary!

I am also pleased and proud to announce my appointment to the Western Association Super Chex Board of Directors this coming year. I look forward to the association, support and sharing of success stories with other experts in the Chamber world. My 15 years of Chamber work has been very rewarding and important to my life and career. I am grateful to all the people who have given me the

courage and support along the way. My presence on this Board can only enhance the Fairfield-Suisun Chamber.

The Chamber continues to be growing with members and staff. The volunteers have been delightful to work with and are a vital role in the success of growth of the Chamber. The Board of Directors and Committee Chairman are the key players who help us move effectively into the New Year year. The Fairfield-Suisun Chamber represents a Chamber that has distinction, integrity, and continues to be the VOICE of the business community.

The year presented many challenges with meetings and endorsements of Measure H and Measure J. Along with the endorsements of Suisun City Council candidates, and the endorsement of Jim Spring for the County Board of Supervisors. Just recently, the businesses supported the Wal-Mart Super Center at the old Mission Village location. Our partnership with Vacaville for the Legislative Series helped to improve the communications with our

See *Thanks on Pg. 3*

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- Cole Professional Cleaning Supplies
- Credit Bureau Associates
- C+D Consulting Engineers
- Discovery Land Care, Inc.
- Express Personnel Services
- Law Offices of Favaro, Lavezzo, Gill, Caretti & Heppell
- Garson Design Services
- Gateway Realty
- Golden West Electric
- Holiday Inn Express - Cordelia
- JHL Commercial Properties
- Newcal Industries
- NorthBay Healthcare
- Paragon Commercial Building Maintenance
- PRJ Insurance Marketing
- Roadrunner Towing
- Solano Bank
- Solano Lender
- Solano Signs
- TLCO Architecture
- Vallejo Insurance
- Wilson Cornelius Ford

For more information call 707.688.5713 • Visit us online at www.lesslergroup.com

Past Chairs Circle

- Ed Lippstreu •
76-77
- Steve Spencer •
87-88
- Ray Schoch •
94-95
- Ben Huber •
98-99
- Gary Falati •
00-01
- Kathy Parsons •
01-02
- Yvonne Greer •
02-03
- Steve Epps •
03-04
- Mac McManigal •
04-05



Corporate Community Investment



By Darelyn Pazdel,
Chair of the Board

New Program for 2007
Save the Date!
2007 Partnership Conference:
Corporate Community
Investment May 10-11,
Washington, DC

The Issue: Community Investment Tools Needed
Most of the issues that affect business and society relations happen at the community level -- this is where 85% of all corporate giving goes. Community investment drives site locations, employee recruitment and retention, and supply chain decisions, among other business decisions, and it can have ripple effects that extend far and wide.

Many communities, such as Atlanta, Detroit, Los Angeles, or Washington, DC, face significant economic and social development challenges. Companies, governments, and nonprofit organizations cannot effectively address the challenges alone.

Introducing BCLC's Corporate Community Investment Program

The Business Civic Leadership Center (BCLC) will launch its corporate community investment program in 2007 to bring together corporate citizenship, nonprofit, and government leaders from

across the United States to work toward more effective corporate community investment. BCLC will raise awareness about community investment programs that work; help companies identify potential business, government, and non-profit partners; address issues and obstacles affecting community investment; and provide other services as needed to support business involvement in communities across America. BCLC will document profiles of corporate community investment and provide a variety of tool kits, links, and other resources, to be included on our Web site and in our e-newsletter.

BCLC is calling on interested companies to get involved, and will hold a series of working meetings and teleconvenings to develop this program. The program's formal launch will be announced at the 2007 Partnership Conference in May.

Background

BCLC's corporate community investment program is a natural extension of its mission to advance the positive role of society. BCLC's current programs are business disaster assistance and recovery and global corporate citizenship. We have proven experience working with key stakeholders on important social issues that affect the ability of businesses to function productively. With our connection to the 3,000 state and local chambers that make up the U.S. Chamber's federation, community investment is the logical next program for BCLC.

If you are interested in participating or would like more information, please contact Rebecca Freyvogel at 202-463-5911 or rfreyvogel@uschamber.com.



The Hits Keep Rolling In!



Tim Ridosh
Marketing Director

As the internet becomes more popular and accessible to everyone, it is becoming the new media for the 21st century when it comes to promoting and doing business. With the holiday season here, internet shopping is increasing its market share every year as more and more people are turning to their computers for shopping convenience and avoiding the lines and crowded parking areas. With that in mind, I thought that it would be a great idea to give a brief assessment on how our website www.ffsc-chamber.com help people and businesses promote

themselves throughout our community and assist in selling their products.

Just in the month of November, our website had close to 1200 unique addresses visit our website; just over 2100 addresses visited our website for the month; we had close to 68,000 total hits which means when an address comes to our website and searches our pages of information such as our business directory, newsletters, and committees; of those hits 811 came from Google; 146 from Yahoo; 104 from MSN; and some 370 addresses bookmarked our website. I believe that is a great indication of the increasing amount of exposure that businesses receive when advertising on the web or being listed on a business directory like in our website.

I will do a full assessment of 2006 in regards to the exposure our chamber members receive from our chamber website in an upcoming article for the newsletter. In the meantime, I want to wish everyone a safe and happy holiday season and tell you that I am excited for the start of 2007 for your Fairfield-Suisun Chamber of Commerce.



Thanks cont. from Pg. 2
legislators and other political activists.

Your Board has many new ideas on the horizon and we as the staff are excited and encouraged by them. Next month you will receive the Inaugural edition of THE VOICE. Your Chamber has worked very hard to improve the communications efforts. We have updated the Website, create a new Map working on a weekly program on the KUIC Radio Station, hosted the first of a series of SUNRISE Fairfield-Suisun, developed a new marketing brochure, attended endless meetings representing

your businesses, identified potential partnerships and awarded those who have given many hours to help improve the operations. Currently, we have housed in the Chamber office the Solano Library Foundation and the Fairfield Hotel Association. We have updated the conference rooms to be more accommodating to members who need an off-site meeting place and to non-members who want a place to do business seminars etc.

It is going to be another great year...we are going to LEAP into the New Year!





Business News:

Tell us about your accomplishments, promotions and items of interest regarding your business. Email a press release to the Chamber at: mark@ffsc-chamber.com or fax us at 707-425-0826.

Barker Home Services

Barker Home Services is proud to announce the addition of The Lasting Candle Division an independent distributor for Mia Bella Gourmet Soy Candles. Marilyn Barker is proud to now offer Gourmet Candles and Bath Products along with Custom Gift Baskets. She prides her self on Personalized Customer Service. She brings all the products to you, you simply choose from the comfort of home and she will then deliver them right to your door. Soy Candles are the cleaner alternative to the normal paraffin candle. Eliminate the black mess and just enjoy the wonderful smells....they have over 90 to choose from. Candles are the perfect gift and Gift Certificates are also available. Hosting a Candle Party is a great way to get together with friends and have a little fun. Marilyn also does fundraisers: Candles are very popular and won't ruin your diet like Candy! Check them out at www.thelastingcandle.com or www.thelastingcandle.scent-team.com or Call Marilyn Directly at 707 372 6907 to schedule your appointment today!

El Pollo Loco

El Pollo Loco, pronounced "L Po-yo Lo-co" and Spanish for "The Crazy Chicken" is the nation's leading quick-service restaurant chains specializing in flame-grilled chicken. Founded in Guasave, Mexico in 1975, El Pollo Loco's long-term success stems from the unique preparation of its award-winning "pollo" -- fresh chicken marinated in a special recipe of herbs, spices and citrus juices passed down from the founding family. The

marinated chicken is then flame-drilled, hand cut and served hot off the grill with warm tortillas and a wide assortment of side dishes. Round out the menu are fresh flavorful entrees inspired by the kitchens of Mexico, including Signature Grilled Burritos, Pollo Bowls, Pollo Salads, Tacos al Carbon and Quesadillas. And of course, there is the fresh salsa bar featuring our famous House Salsa, alongside our Chipotle and Pico de Gallo salsas. All are made fresh daily.

North Bay Pediatrics

North Bay Pediatrics is a physician owned and managed primary care medical group providing comprehensive, specialized care from infancy through adolescence. With offices in Fairfield, Benicia, and Vallejo, the Pediatricians and staff of North Bay Pediatrics have been serving Solano County for over 25 years. All care is provided by residency-trained Pediatricians. Helpful, experienced staff, answer all phone calls to insure easy access without getting lost in a phone wheel!! Same day appointments are available for acute illnesses. The practice participates in most major insurance plans, including HMOs through Hill Physicians.

Seek Careers/Staffing

SEEK Careers/Staffing, Inc.™ is the 7th independently owned and operated staffing services in Wisconsin. It is also one of the fastest growing staffing services, having increased its business 270% in the last ten years.

SEEK offers direct-hire and temporary placements in office, light industrial, professional, technical, information technology and nursing. SEEK also offers Human Resources consulting services and a broad range of seminars and training opportunities. SEEK's

consultants care about matching personality as well as skill level to find the perfect match for assignment employees and client companies. SEEK, established in 1971 by Carol Schneider, CPC, SPHR, CEO has corporate offices in Grafton and thirteen branch offices throughout Wisconsin. Branches are also established in Napa, CA; Reno, NV; Bensenville, IL and Charlotte, NC.

Travis Credit Union

The Credit Union Executives Society named Patsy Van Ouwerkerk, president and chief executive officer of Travis Credit Union, as its 2006 CUES Executive of the Year. The presentation was made Nov. 12 at an awards banquet at CUES annual CEO Network in Carlsbad.

A CUES member since 1984, Van Ouwerkerk has served Travis Credit Union since 2002. Under her guidance, the credit union has expanded into five new communities and opened five new branches. It has also grown from \$1.1 billion to its current asset size of \$1.6 billion, making Van Ouwerkerk one of only 10 women in the United States who is the CEO of a credit union with more than \$1 billion in assets.

For her efforts, Van Ouwerkerk was the recipient of the 2006 Woman of Distinction Award in Banking and Finance from The East Bay Business Times.

Wulff Electric

Wulff Electric is proud to add this revolutionary technology to our maintenance and testing program for industrial applications. Infrared "Thermography" as it is called, is unrivaled in preventative and predictive maintenance, and its versatility allows it to function in a wide variety of industrial functions. Wulff Electric is ITC Level 1 Certified by ASNT standards.

Benefits of our Infrared Program: Reduce unplanned downtime, Cut down number of emergency calls, Create a maintenance priorities list for repair or replacement of

electrical components, Quickly and easily identify existing or potential problems, Reduce wasted energy and improve electrical system efficiency.

Upon completion of our testing, Wulff Electric will provide you with a complete, comprehensive report detailing our findings including: infrared images, pictures, and any potential problems we find, as well as our proposals to repair/replace items to correct said problems.

Please feel free to contact us at 707-447-3920 if you have any questions about our program, or would like to schedule a meeting to assess the benefits of our program in your facility.

Children's Network of Solano County

The Children's Network of Solano County has a new program focused on businesses throughout the County to provide access to financial resources that support the development of on-site child care and enhance employee benefit through the adoption of child care friendly policies. The Children's Network is hoping the Fairfield business community will be a leader in the County in championing the effort to provide more child care opportunities for Solano County residents. The connection between quality child care and job creation/retention is well-known; and the connection between quality child care and work productivity is documented. Further, there is a huge need for quality center-based child care in the County. The Children's Network has contracted with the highly-respected firm International Child Resource Institute (ICRI) to make contact with Solano County businesses. For more information please contact Gerry Raycraft of the Children's Network at 707-421-7229 or facilities@childnet.org or Lisa Shulman of ICRI at 510-644-1000 or lisaruth@icrichild.org.





January 2007/February 2007



CALENDAR

Please visit our website www.ffsc-chamber.com for the most up to date calendar information.

FAIRFIELD-SUISUN CHAMBER OF COMMERCE

JAN. 1ST - MONDAY

Your Chamber Office will be closed
HAPPY NEW YEARS!!!

JAN. 3RD - WEDNESDAY

AMBASSADOR'S COMMITTEE MEETING
Fairfield-Suisun Chamber of Commerce
1111 Webster Street, Fairfield - 5:15 p.m. to 7:00 p.m.

JAN. 4TH - THURSDAY

FAIRFIELD DOWNTOWN ASSOCIATION MEETING
Brantley's ATA Black Belt Academy
809 Texas Street
Fairfield - 8:30 a.m. - 10:00 a.m.

JAN. 8TH - MONDAY

TRAFIC EXECUTIVE BOARD MEETING
Fairfield-Suisun Chamber of Commerce
1111 Webster Street, Fairfield - 9:00 a.m. - 10:00 a.m.

****FAIRFIELD-SUISUN CHAMBER**** **MIXER**

Comfort Inn
4441 Central Place
Fairfield - 5:30 p.m. to 7:00 p.m.

JAN. 9TH - TUESDAY

EDUCATION COMMITTEE
Fairfield-Suisun Chamber of Commerce
1111 Webster Street
Fairfield - 5:15 p.m. - 7:00 p.m.

NORTH TEXAS BUSINESS ASSOCIATION
Norm's Hytech Auto
1658 N. Texas Street
Fairfield - 5:30 p.m. - 7:00 p.m.

JAN. 10TH - WEDNESDAY

****FAIRFIELD-SUISUN & VACAVILLE**** **CHAMBER TECHNOLOGY MIXER**

Hampton Inn & Suites
800 Mason Street
Vacaville - 5:30 p.m. to 7:00 p.m.

JAN. 12TH - FRIDAY

BUSINESS ISSUES COMMITTEE
Chamber of Commerce
1111 Webster St., Fairfield - 12:00 p.m. to 1:00 p.m.

JAN. 15TH - MONDAY

Your Chamber Office will be closed
Luther King Jr. Day!!!

JAN. 16TH - TUESDAY

CONGRESSWOMAN ELLEN TAUSCHER
10th Congressional District Small Business Affair
"Doing Business with Government"
1601 Civic Drive in Walnut Creek

JAN. 18TH - THURSDAY

MEMBERSHIP COMMITTEE
Fairfield-Suisun Chamber of Commerce
1111 Webster St., Fairfield - 10:00 a.m. to 11:00 a.m.

SUISUN CITY BUSINESS GROUP MEETING
Suisun City Council Chambers
701 Civic Center Blvd.
Suisun City - 5:45 p.m. - 7:00 p.m.

JAN. 22ND - MONDAY

TRAVIS REGIONAL ARMED FORCE COMMITTEE MEETING
Delta Breeze
TAFB - 12:00 p.m. to 1:30 p.m.

JAN. 25TH - FRIDAY

SOLANO EDC ANNUAL MEETING
Hilton Garden Inn
2200 Gateway Ct., Fairfield - 11:00 a.m.

JAN. 26TH - FRIDAY

BUSINESS ISSUES COMMITTEE
Chamber of Commerce
1111 Webster St., Fairfield - 5:15 p.m. to 7:00 p.m.

JAN. 29TH - MONDAY

EXECUTIVE BOARD MEETING
Chamber of Commerce
1111 Webster St., Fairfield - 10:30 a.m. to 11:30 a.m.

BOARD OF DIRECTORS MEETING
Chamber of Commerce
1111 Webster St., Fairfield - 12:00 p.m. to 1:00 p.m.

JAN. 31ST - WEDNESDAY

SUNRISE WITH THE FAIRFIELD-SUISUN CHAMBER
Wil Cason Positive Steps Consulting
4727 Mangles Blvd., Fairfield - 8:00 a.m. to 9:00 a.m.

FEB. 5TH - MONDAY

TRAFIC EXECUTIVE BOARD MEETING
Chamber of Commerce
1111 Webster St., Fairfield - 12:00 p.m. to 1:30 p.m.

FEB. 7TH - WEDNESDAY

AMBASSADOR'S COMMITTEE MEETING
Fairfield-Suisun Chamber of Commerce
1111 Webster Street, Fairfield - 5:15 p.m. to 7:00 p.m.

FEB. 9TH - FRIDAY

BUSINESS ISSUES COMMITTEE
Chamber of Commerce
1111 Webster St., Fairfield - 12:00 p.m. to 1:00 p.m.

FEB. 12TH - MONDAY

TRAVIS REGIONAL ARMED FORCE COMMITTEE MEETING
Delta Breeze
TAFB - 12:00 p.m. to 1:30 p.m.

****FAIRFIELD-SUISUN CHAMBER**** **BUSINESS AFTER HOURS MIXER**

Hungry Hunter
2470 Martin Road
Fairfield - 5:30 p.m. to 7:00 p.m.

FEB. 13TH - TUESDAY

EDUCATION COMMITTEE
Fairfield-Suisun Chamber of Commerce
1111 Webster Street
Fairfield - 5:15 p.m. - 7:00 p.m.

NORTH TEXAS BUSINESS ASSOCIATION
Norm's Hytech Auto
1658 N. Texas Street
Fairfield - 5:30 p.m. - 7:00 p.m.

FEB. 15TH - THURSDAY

MEMBERSHIP COMMITTEE
Fairfield-Suisun Chamber of Commerce
1111 Webster St., Fairfield - 10:00 a.m. to 11:00 a.m.

SUISUN CITY BUSINESS GROUP MEETING
Suisun City Council Chambers
701 Civic Center Blvd.
Suisun City - 5:45 p.m. - 7:00 p.m.

FEB. 23RD - FRIDAY

BUSINESS ISSUES COMMITTEE
Chamber of Commerce
1111 Webster St., Fairfield - 5:15 p.m. to 7:00 p.m.

FEB. 26TH - MONDAY

EXECUTIVE BOARD MEETING
Chamber of Commerce
1111 Webster St., Fairfield - 10:30 a.m. to 11:30 a.m.

BOARD OF DIRECTORS MEETING
Chamber of Commerce
1111 Webster St., Fairfield - 12:00 p.m. to 1:00 p.m.

****FAIRFIELD-SUISUN CHAMBER****

Winter Member Blender

Chamber Open House
1111 Webster St.
Fairfield - 4:00 p.m. to 7:00 p.m.

FEB. 28TH - WEDNESDAY

SUNRISE WITH THE FAIRFIELD-SUISUN CHAMBER
Bridgeport Ranch Apartment
450 Pittman Road, Fairfield - 8:00 a.m. to 9:00 a.m.

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FAIRFIELD-SUISUN CHAMBER OF COMMERCE

NEW MEMBERS

November 2006

**All Tune and Lube
Todd Walker**

90 Alaska
Fairfield, CA 94533
(707) 426-5147
Automobile Repair and Service

**American Smog Center
Ashneil Prakash**

1601 Enterprise Dr. STE 4
Fairfield, CA 94533
707-422-6555
Automobile Repair and Smog

**Barker Home Services
Marilyn Barker**

6092 Lakeview Cir.
Fairfield, CA 94534
707-372-6907
Candles Accessories and Sales

**Dr. Frances McCullough,
Ed.D.**

Dr. Frances McCullough
PO Box 2636
Fairfield, CA 94533
707-864-8446
Associate

**Edward Jones
Andy Velasquez**

1300 Oliver Rd. STE. 195
Fairfield, CA 94534
707-434-0160
Financial Services

**El Pollo Loco
Jesse Villafana**

3346 North Texas St.
Fairfield, CA 94533
925-216-3151
Restaurants-Fast Foods

**Jiffy Lube
Matt Graham**

1330 Holiday Ln.
Fairfield, CA 94534
707-429-9200
Automobile Repair and Service

**Pazdel Chiropractic, Inc.
Dr. Bejan Pazdel**

5030 Business Center Dr. STE. 230
Fairfield, CA 94534
707-863-9001
Health Services-Chiropractors

**Pit Stop Auto Repair
Tim & Judy Wasik**

108 Railroad Ave. STE. F&G
Suisun City, CA 94585
707-426-6400
Automobile Repair and Smog

**Prepaid Legal
Howard Perkins**

504 Chryl Way
Suisun City, CA 94585
707-333-6380
Legal Services

**RE/MAX Gold Solano
Don McDonald**

4820 Business Center Dr. STE 160
Fairfield, CA 94534
707-422-4411
Real Estate

**Seek Careers/Staffing Inc.
Candice Bonser**

2655 Napa Valley Corp. Dr.
Napa, CA 94558
707-226-9600
Employment Agencies/Career Development

**The Pit Shop
Jeff Schmidt**

1702 Enterprise Dr. STE. 20
Fairfield, CA 94533
707-580-5132
Automobile Repair and Service

FAIRFIELD-SUISUN CHAMBER OF COMMERCE

110% Club

November 2006

The 110% Club is comprised of those members who voluntarily pay 110% of their membership

Alejandro's Taqueria
American Cancer Society
Applebee's Restaurants
Creegan & D'Angelo Engineers
Comfort Inn
Dr. Darwin F. Lum, DDS
Food Bank of Contra Costa and Solano
Ford of Fairfield, Mazda of Fairfield
Gillespie's Abbey Carpet
Hanley Construction
Hudson Business Networks, Inc.
Les Schwab Tire Center
Mike & Joy Segala
Nephrology Medical Associates
Patelco Credit Union
Rinker Materials
Rotary Club of Cordelia
Solano Diversified Services, Inc.
Sunni G. Yoon, DDS
The Pointe Apartments

FAIRFIELD-SUISUN CHAMBER OF COMMERCE

MEMBERSHIP ANNIVERSARIES

January 2007

The Chamber recognizes long-time members (5 years or older) and we thank them for their years of support!

Alkar Human Resources	Since 1995	11
ASB Properties	Since 1998	8
Ball Corporation	Since 1976	30
Bank of America	Since 1957	49
Berardi Chiropractic Clinic	Since 2000	6
Blood Centers of the Pacific	Since 1989	17
Chapman University	Since 1994	12
City of Fairfield	Since 1997	9
City of Suisun	Since 1993	13
Express Personnel Services	Since 1986	20
Fairfield Safe & Lock Co.	Since 1979	27
KUIC, Inc.	Since 1981	25
Outback Steakhouse	Since 2001	5
Pacific California Realty	Since 2001	5
Paradise Valley Golf Course	Since 1995	11
PepperBelly's	Since 2002	4
Solano County Fair Association	Since 1984	22
State Farm Insurance - Gary Falati	Since 1996	10
Summerville at Westwind Gardens	Since 1995	11
Travis Unified School District	Since 1992	14
Tri-Eagle Beverage	Since 1976	30
Wells Fargo Bank	Since 1997	9
YMCA, North Bay	Since 1993	13

FAIRFIELD-SUISUN CHAMBER OF COMMERCE

MEMBER REINVESTMENTS

November 2006

Acme Glass Co., Inc.	Les Schwab Tire Center
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The Anheuser-Busch Fairfield brewery is welcoming troops from Travis Air Force Base home for the holidays with a giant "Thank You" visible only from the air. Anheuser-Busch has a more than 150-year history of military support, including donations to

scholarship funds for veterans and their families, support of the Pentagon Memorial Fund and the Marine Corps Heritage Foundation, and the ongoing Hero Salute program, which offers free single-day admission to active duty military and up to three dependents to Sea World, Busch Gardens or Sesame Place theme parks.



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In Memoriam for **Russ Albers** of
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&
Former Suisun City Councilman
John Rundlett

*The Fairfield-Suisun Chamber of
Commerce mourn the passing of both
these respected Community
individuals*



Investment in the Fairfield's Water System is Key to Business



By Kevin O'Rourke,
Fairfield City Manager

One of Fairfield's strengths, and one the City uses more and more to attract new businesses, is its water system.

Background- Fairfield's Water Supply
Over the last 50 years, Fairfield has evolved from a small, relatively unreliable groundwater (well) system to a system based on much more dependable supplies from the federal Solano Project (Lake Berryessa via Putah South Canal) and State Water Project (Sacramento River delta via North Bay Aqueduct).

It turns out the state had placed a legal condition on the massive federal and state water projects built from 1930s through the 1960s that move water from northern California to central and southern California: According to this "watershed of origin" law, the north, where the water originates, could order those exported supplies back when needed.

After about five years of preparation and some good staff work, Fairfield filed a watershed-of-origin claim with the state in 1998. In 2003, following some intense

negotiations, the state settled the claim by granting the needed water supplies to Fairfield.

Fairfield now has sufficient water supply but this surface water, must be treated, transported through pipes, stored in reservoirs, and distributed to users. The City's main challenge today has turned from securing water supplies to paying for the infrastructure needed to meet the needs and expectations of water users.

Water Capital Projects
In 1975, Fairfield constructed the Waterman Treatment Plant on the Putah South Canal (Lake Berryessa supply). This Plant helped the City attract its largest water customer and valued corporate citizen, the Anheuser-Busch brewery. In 1990, the City completed the North Bay Regional Water Treatment Plant with the City of Vacaville, allowing the two cities to treat and use water from the North Bay Aqueduct (delta supply) for the first time, while saving millions of dollars by building a joint plant.

Needed Water Rate Increase
Currently the City is planning to expand and modernize the Waterman Plant. Cost estimates previously estimated at \$34 million are now estimated to cost \$57 million due to "hyperinflation" of the California construction industry.

With this cost projection, staff reevaluated the cost of all our future projects and reran financial forecasts and rate models. The end result translated to a 20% rate increase in 2007 to keep all projects on track. I decided not to recommend this rate increase to the City Council, but instead proposed to stay within the rate increase previously programmed by a City ordinance that had been in place for over 20 years.

The programmed increase uses a combination of published inflation indexes that reflect current inflation costs from energy and chemicals. The result is a cost increase of 8.59%. With the increase, the Waterman Plant project can go forward, but at the expense of other important but lower priority projects. At this time, the City is making a policy decision to cut \$62 million in projects out of \$189 million planned over the next 10 years.

In summary, the City must continue to invest in its water system to provide the capital infrastructure necessary for high quality and sufficient water delivery to our businesses and residents.



Benefit cont. from Pg. 1

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For more information regarding specific coverage options and details on how to take advantage of the member benefit, please contact your health benefits insurance broker or the Chamber office to learn more.



Rolling with Education

Chris Ryan
Ryan Design Group

The Chamber's Education Committee is very busy these days and has some issues that all members will want to be part of soon:

-Nominees for the Chamber's Educator of the Year award – This acknowledges local educators who do a great job of connecting students with the business community.

-Career Day – The FSUSD is assembling a one day District-wide event for early 2007. Businesses will have a chance to get in front of tomorrow's work force in the early spring of 2007.

-Adopt-A-School – The Education Committee has helped get businesses involved with Superintendent Carter's program and to date there are about 30 businesses adopting different schools and programs throughout the district. Many more are needed! We would love to see every school with more than a couple sponsors showing the love for our students, teachers and administrators. Contact Woodrow Carter at 707-399-5009.

-Partnering In The Classroom – This program gives businesses access to classes throughout the FSUSD and also the Adult School and ROP programs. If you have a business need that can be addressed in classrooms, then let Leslie Fay know and she'll get your connecting with the Education Committee.

The Chamber Education Committee is a unique interface between the education and business communities. We meet monthly and are enjoying connecting these two mutually benefiting groups.





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**February 12th
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Thanks For The Memories...

After over 10 years of designing the FF-SS Chamber Newsletter... January 2007 will be the last issue we will produce. We have had a long run - our first issue was November 1995 and we've enjoyed a wonderful and personal relationship with the chambers staff to include (with start dates): 11/1995-E. K. Loving, Naomi Nuckols, Thelma Manning, 08/1996-Claudia Scanlon, 08/1999-Bud Ross, 05/1999-Dianna Youngworth, 11/2000-Sheila Tucker, 07/2002-Mark Essman, 08/2004-Bud Ross, 02/2004-David Sommer, 07/2006-Matthew Gerbitz, 01/2006-Leslie Fay, 02/2006-Mark Creffield.

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